

Photon Energy Group is a group of companies with a shared mission: making clean energy, clean water and clean environments accessible to everyone.

Photon Energy provides comprehensive solutions that support the generation of clean energy and the integration of renewables into the electrical grid. **Photon Water** offers water treatment and management solutions, and **Photon Remediation** deploys advanced technology to remove contamination from all environments.

A publicly traded company operating in over 15 countries across two continents, we combine a global outlook with localised expertise.

Since our founding in 2008, we've expanded to a team of more than 400 employees around the world. And we're committed to fostering a culture of shared values and sense of purpose as we continue to grow.

For more information, please visit photonenergy.com.

Power Originator

We are expanding our sales team in Poland and are seeking an experienced **Power Originator** to focus on building long-term relationships with power generators.

If you have experience in **Origination** products and enjoy developing client portfolios, we would love to discuss this opportunity with you in more detail.

Key Responsibilities

- ▶ Implementing and executing sales strategies for our product portfolio
- ▶ Establishing strong partnership with power generators and building lasting relationships with clients
- ▶ Identifying market opportunities
- ▶ Developing tailored offers and services for energy product trading and flexibility
- ▶ Negotiating sales contracts with business clients
- ▶ Upholding our company's high sales standards
- ▶ Working closely with Head of Origination & Trading Team
- ▶ Regular reporting sales results in line with internal company regulations

Qualifications and Experience

- ▶ Minimum 3 years of experience in the area of energy generator or energy originator
- ▶ Communicative level of English (internal communication and negotiation with clients/partners) and excellent Polish language skills

- ▶ Strategic thinking and the ability to identify and seize market opportunities
- ▶ Driven and results-oriented, with a passion for negotiation and relationship-building

Our Offer

- ▶ Full-time B2B contract with the possibility of an immediate start
- ▶ An interesting job at a fast-growing global organisation in the promising fields of renewable energy and clean water technology
- ▶ Teambuilding and corporate events
- ▶ Support for ongoing professional growth through tailored training sessions, courses, and more
- ▶ Medcover SPORT allowance
- ▶ Medical package allowance and Meal vouchers
- ▶ 1 CSR day (a working day dedicated to a non-profit organisation aligned with the Group's mission and values) activities
- ▶ Working tools: laptop, mobile phone and company car

If you are interested in the position and fulfil the above requirements, please apply online or send your CV to careers@photonenergy.com.

Working location:	Poland
Type of employment:	B2B contract
Type of contract:	Full time
Length of contract:	Indefinite with trial period of 3 months
Required languages:	English (fluent), Polish (native speaker)